

1/17/18

## Call with Fyfe + Godfrey

\$25 K cap

- captures 94% of "LCT's (33,262)  
77% of \$ value of LCT's  
(\$388 M)

- revenue impact \$15-20 M net win  
approx \$7-10 M net income

- \$10 K cap \$60 M in net win  
- could be \$78 M

WBT \$25 K

- Analysed Player Risk levels  
for ML or Terr. Fin.

- We must analyse all players whom  
we have relationship with (LCT or  
for exchange \$3k or open account)

- automatic screening is done  
using 400 open source databases  
worldwide

- if no adverse info - rated low or  
no risk

- VAST majority of players who buy is  
less than \$25K are rated low or no  
risk

- consulted with FINTRAC, when we  
looked at buy ins

- Players over \$25K - majority are Med to  
high risk