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From: Michael Graydon
Sent: Tue 2011-12-13 1:22:43 AM
Subject: Year End Forecast

Tom has now provided you all your specific departmental targets for the remainder of this year. I want to ensure everyone understands this is not a process of negotiation but rather targets I have signed off on with the full expectation of you hitting these numbers. It is imperative that your division comes in with these numbers or better. As I have said before Victoria is not keen to pay incentive if budgets are not met and I do not want the company to be put in that position so let's please work together to ensure success. We will discuss further at Wednesdays Exec meeting. Mg